# GENERAL SERVICES ADMINISTRATION

# **Federal Supply Service**

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA** *Advantage*!<sup>TM</sup>, a menu-driven database system. The INTERNET address for **GSA** *Advantage*!<sup>TM</sup> is: http://www.GSAAdvantage.gov.

Schedule for: Information Technology Federal Supply Group: 70 Class: Contract Number: GS-35F-0571J

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.gsa.gov Contract Period: July 1, 1999 – June 30, 2019

**Contractor:** Allen Corporation Of America, Inc.

10400 Eaton Place, Suite 450 Fairfax, VA 22030 2208

**Telephone:** (866)472-5536

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Contract Administration: Will Cline

Business Size: Small Business



# **CUSTOMER INFORMATION:**

# 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	SIN Description
132-33	Perpetual Software Licenses
132-34	Maintenance of Software
132-51	Information Technology Professional Services

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

# SIN 132-33 - PERPETUAL SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

NOTE: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <a href="http://www.core.gov">http://www.core.gov</a>.

#### SIN 132-34 - MAINTENANCE OF SOFTWARE

# SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301	IT Facility Operation and Maintenance
FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
FPDS Code D310	IT Backup and Security Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM)
	Services
FPDS Code D316	IT Network Management Services
FPDS Code D317	Creation/Retrieval of IT Related Automated News Services, Data Services,
	or
	Other Information Services (All other information services belong under
	Schedule 76)
FPDS Code D399	Other Information Technology Services, Not Elsewhere Classified

**Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is <u>not</u> to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

**Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a

product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

- 1b. N/a
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

#### LABOR CATEGORY DESCRIPTIONS

# COMMERCIAL JOB TITLE DESCRIPTIONS

# Commercial Job Title: Program Manager, S001

Minimum/General Experience: Fifteen years of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, progressive experience in managing projects, contracts, funds, and resources (including personnel).

Functional Responsibilities: Duties may include contract management, large project management, and interface with the customer. The program manager must be capable of planning, directing, and coordinating the work of technical personnel including requirement determination, system/program specification, system/program design-analysis, documentation, conversion, training, and installation/extension of AIS. This person is responsible for implementing a quality assurance program to ensure that services and products conform to applicable standards and are done IAW Government regulations.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of specialized experience may be substituted for the required bachelor's degree.

# Commercial Job Title: Project Manager, S002

Minimum/General Experience: Ten years of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, progressive functional software development experience and management of contracts.

Functional Responsibilities: Primary responsibilities are managing functional and technical projects and serving as the focal point for questions about projects. Included in these responsibilities are: maintaining the coordination and direction of the project during all phases of the project's life cycle; formulating statements of management and business problems and devising solutions to the problems; evaluating proposed automated information systems to determine feasibility and costs; and managing a team to successfully accomplish the project.

Minimum Education: Requires a bachelor's degree and seven years of experience (or equivalent combination of education and experience).

Equivalencies: An additional two years of specialized experience may be substituted for the required bachelor's degree.

# Commercial Job Title: Quality Assurance Manager, S003

Minimum/General Experience: Ten years of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, configuration management, software testing, application of metrics to software quality assessment, and team leader responsibilities.

Functional Responsibilities: Responsible for ensuring that a high level of quality is maintained. Duties include determining the resources required for quality control, establishing and maintaining a process for

evaluating software and associated documentation at pre-determined points in the life cycle, and providing daily supervision and direction to support staff.

Minimum Education: Requires a bachelor's degree in computer science, information systems, or a related field.

Equivalencies: An additional two years of specialized experience may be substituted for the required bachelor's degree.

#### Commercial Job Title: Quality Assurance Specialist, S004

Minimum/General Experience: Six years of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, configuration management, software testing, application of metrics to software quality assessment, and team leader responsibilities.

Functional Responsibilities: Responsible for providing technical and administrative direction for personnel performing production tasks, including the review of work products for correctness, adherence to the design concept and user standards, and ensuring that a high level of quality is maintained. Duties also include coordinating with the project manager and/or quality assurance manager to ensure problem solution and user satisfaction.

Minimum Education: Requires a bachelor's degree in computer science, information systems or a related field.

Equivalencies: An additional two years of specialized experience may be substituted for the required bachelor's degree.

# Commercial Job Title: Administrative Specialist II, S006

Minimum/General Experience: Five years of office and/or clerical work experience. Experience required includes: performing diversified clerical, administrative, and general office duties of a highly responsible and confidential nature for managers and staff.

Functional Responsibilities: This position requires knowledge of applicable policies, organization, and a high level of technical skills using automation tools, including word processing and graphics. The administrative specialist II communicates and/or coordinates instructions with various individuals and departments; furnishes and obtains information from multiple sources; organizes and maintains files of correspondence and records; follows up on pending matters; acts as a receptionist, screens telephone calls, letters, and visitors, answers routine questions, and furnishes information; schedules appointments, coordinates arrangements for meetings and conferences, and transcribes dictation, often of a technical and/or confidential nature; composes and types routine letters and memoranda; routes or answers routine correspondence not requiring the manager's attention; prepares special reports, and gathers and summarizes data; organizes and expedites workflow through the manager's office; and initiates follow-up action. This person may provide supervision, training, and guidance to lower level administrative assistants, and may operate a computer terminal and printer for data storage and retrieval.

Minimum Education: Requires a high school diploma.

Equivalencies: N/A.

# Commercial Job Title: Word Processor III, S008

Minimum/General Experience: This position requires a minimum of five years of experience in automated word processing or an equivalent combination of experience and education.

Functional Responsibilities: The word processor III transcribes, revises, and combines written material, such as user manuals and lesson plans, from rough drafts, corrected copy, or previous versions displayed on the screen. This person produces charts, graphs, slides, and other instructional material using desktop publishing software. Proof reading and editing documents for grammar, spelling, punctuation, and format, may also be required to supervise other word processing personnel and to schedule workloads.

Minimum Education: High schooldiploma.

Equivalencies: An associate's degree in an office automation field may substitute for three years of

experience.

# Commercial Job Title: Word Processor II, S009

Minimum/General Experience: This position requires a minimum of three years of experience in automated word processing or an equivalent combination of experience and education.

Functional Responsibilities: The word processor II transcribes, revises, and combines written material such as users manuals and lesson plans, from rough drafts, corrected copy, or previous versions displayed on the screen. This person produces charts, graphs, slides, and other instructional material using desktop publishing software. Proof reading and editing documents for grammar, spelling, punctuation, and format may also be required.

Minimum Education: High schooldiploma.

Equivalencies: None.

# Commercial Job Title: Word Processor I, S010

Minimum/General Experience: This is an entry-level position requiring word processing skills equivalent to those acquired in a high school typing or computer keyboarding course.

Functional Responsibilities: The word processor I transcribes, revises, and combines written materials, such as user manuals and lesson plans, from rough drafts, corrected copy, or previous versions displayed on the screen.

Minimum Education: High schooldiploma.

Equivalencies: None.

# Commercial Job Title: Systems Analyst Lead, S011

Minimum/General Experience: Ten years of experience (or equivalent combination of education and experience) or a minimum of seven years of experience is required, five of which must be specialized. Specialized experience required includes: superior functional knowledge of task-order specific requirements, or developing functional requirements for complex, integrated ADP systems. General experience required includes: demonstrated ability to work independently or with only general direction.

Functional Responsibilities: The senior functional analyst performs advanced and complex systematic reviews of selected functions to determine application and design of systems or models. This person participates in various testing functions (such as, string and acceptance tests) to verify that results are correct. This person develops and updates functional or operating manuals outlining established methods of performing work in accordance with organizational policy; trains clients or user personnel in the operation and capabilities of proposed models; provides functional guidance on more complex projects; and may supervise and provide technical direction to lower level functional and data analysts.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of specialized experience may substitute for the required bachelor's degree.

# Commercial Job Title: Analyst, S012

Minimum/General Experience: Seven years of experience (or equivalent combination of education and experience) is required, three of which must be specialized. Specialized experience required includes: developing functional requirements and data elements for complex, integrated ADP systems. General experience required includes demonstrated ability to work independently or with only general direction.

Functional Responsibilities: The functional analyst recommends improvements or modifications in sequence of operations, equipment utilization, and related matters. This person examines and analyzes current and contemplated operations for developing, defining, and coordinating user requirements that will satisfy the total program need. This person translates user requirements into systems pecifications,

data management plans, configuration management plans, life cycle management documentation, integrated logistics support plans, and related operational summaries. The functional analyst assists in the design, development, analysis, testing, and maintenance of logical and physical databases; writes specification manuals and user documentation for client or user personnel; gathers information from users, defines work problems, and designs a system and procedures to resolve problems.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of experience may substitute for the required bachelor's degree.

#### Commercial Job Title: Junior Analyst, S013

Minimum/General Experience: Four years of experience (or equivalent combination of education and experience), one year of which must be specialized. Specialized experience required includes developing functional requirements and data elements for complex, integrated ADP systems. General experience required includes: demonstrated ability to work independently or with only general direction.

Functional Responsibilities: The junior functional analyst recommends improvements or modifications in sequence of operations, equipment utilization, and related matters. This person examines and analyzes current and contemplated operations for developing, defining, and coordinating user requirements that will satisfy the total program need; translates user requirements into system specifications, data management plans, configuration management plans, life cycle management documentation, integrated logistics support plans, and related operational summaries; assists in the design, development, analysis, testing and maintenance of logical and physical databases; writes specification manuals and user documentation for client or user personnel, and gathers information from users, defines work problems, and designs a system and procedures to resolve problems.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of experience may substitute for the required bachelor's degree.

# Commercial Job Title: Senior Information Engineer, S014

Minimum/General Experience: Requires a minimum of eight years of experience at least five years of which must be specialized. Specialized experience includes: information systems development, functional and data requirement analysis, systems analysis and design, programming, program design and document preparation. Demonstrated proficiency in the implementation of information engineering projects; systems analysis, design, and programming using CASE and IE tools and methods; systems planning, and business information planning are also required. Must demonstrate the ability to work independently or under only general direction.

Functional Responsibilities: Applies business process improvement practices to re-engineer methodologies and principles and business process modernization projects. Applies as appropriate, activity and data modeling, transaction flow analysis, internal control and risk analysis, and modern business methods and performance measurement techniques. Assists in establishing standards of information systems procedures. Develops and applies organization-wide information models for use in designing and building integrated, shared software and database management systems. Constructs sound, logical business improvement opportunities consistent with corporate Information Management guiding principles, cost savings, and open systemarchitecture objectives. Provides daily supervision and direction to staff.

Minimum Education: Requires a bachelor's degree in computer science, information management, business or other related discipline.

Equivalencies: A master's degree may substitute for two years of experience. An additional two years of experience may substitute for the required bachelors degree.

# Commercial Job Title: Information Engineer, S015

Minimum/General Experience: This position requires a minimum of five years of experience, at least three years of which must be specialized. Specialized experience includes: information systems development, functional and data requirement analysis, systems analysis and design, programming, program design, and document preparation. Demonstrated proficiency in the implementation of information engineering projects, systems analysis, design, and programming using CASE and IE tools and methods, system planning, and business information planning are also required.

Functional Responsibilities: This person applies business process improvement practices to re-engineer methodologies and principles and business process modernization projects. This person applies, as appropriate, activity and data modeling, transaction flow analysis, internal control and risk analysis and modern business methods and performance measurement techniques. This person as sists in establishing standards of information systems procedures; develops and applies organization wide information models for use in designing and building integrated, shared software and database management systems; constructs sound, logical business improvement opportunities consistent with corporate Information Management (IM) guiding principles, cost savings, and open system architecture objectives.

Minimum Education: Requires a bachelor's degree in computer science, information management, business, or other related discipline.

Equivalencies: An additional two years of experience may substitute for the required bachelor's degree.

Commercial Job Title: Senior Computer Systems Analyst, S016

Minimum/General Experience: This position requires a minimum of ten years of experience, of which at least five years must be specialized. Specialized experience includes: information systems development, functional and data requirements analysis, systems analysis and design, database management, use of common programming languages, program design, and document preparation. Knowledge of current storage and retrieval methods and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging computer programs are also required.

Functional Responsibilities: This person provides technical and administrative direction for personnel performing software development tasks, including the review of work products for correctness, adherence to the design concept and user standards, and for progress according to schedules. This person coordinates with the project and/or program manager to ensure problem solution and user satisfaction; makes recommendations, if needed, for approval of major systems installations; prepares milestone status reports and deliveries/presentations on the system concept to colleagues, subordinates, and end user representatives; and provides daily supervision and direction to staff.

Minimum Education: Requires a bachelor's degree in computer science, information systems, business, or other related discipline.

Equivalencies: A master's degree in any of the disciplines listed previously may be substituted for two years of experience. The required bachelor's degree may be substituted with two additional years of experience.

# Commercial Job Title: Computer Systems Analyst, S017

Minimum/General Experience: Requires a minimum of six years of experience, of which at least three years must be specialized. Specialized experience includes: information systems development, functional and data requirements analysis, systems analysis and design, database management, use of common programming languages, program design, and document preparation. Knowledge of current storage and retrieval methods and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs are also required.

Functional Responsibilities: Analyzes and develops computer software possessing a wide range of capabilities, including numerous engineering, business, and records management functions; develops plans for automated information systems from project inception to conclusion; analyzes user interfaces, maintains hardware and software performance tuning, analyzes workload and computer usage, maintains interfaces with outside systems, analyzes downtime, analyzes proposed system modifications, upgrades, and new COTS; analyzes problems and the information to be processed, defines the problem, and develops system requirements and program specifications, from which programmers prepare detailed flow charts, programs, and tests; coordinates closely with programmers to ensure proper implementation of program and systems pecifications; develops, in conjunction with the users, system alternative solutions.

Minimum Education: Requires a bachelor's degree in computer science, information systems, business, or other related discipline.

Equivalencies: A master's degree in any of the disciplines above may substitute for two years of experience. A bachelor's degree may also be substituted with two additional years of experience.

Commercial Job Title: Junior Computer Systems Analyst, S018

Minimum/General Experience: Requires a minimum of three years of experience, of which at least one year must be specialized. Specialized experience includes: information systems development, functional and data requirements analysis, systems analysis and design, database management, use of common programming languages, program design, and document preparation. Knowledge of current storage and retrieval methods and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs are also required.

Functional Responsibilities: This person analyzes information requirements; evaluates, analytically and systematically, problems of workflow, organization and planning, and assists senior computer systems analyst in developing corrective action; helps develop plans for automated information systems from project inception to conclusion; defines the problem, and develops system requirements and program specifications, from which programmers prepare detailed flow charts, programs, and tests. Under the supervision of a senior computer systems analyst or computer systems analyst, this person coordinates closely with programmers to ensure proper implementation of program and system specifications; develops, in conjunction with the users, systemalternative solutions.

Minimum Education: Requires a bachelor's degree in computer science, information systems, business, or other related discipline.

Equivalencies: N/A.

# Commercial Job Title: Senior Logistics Management Specialist, S019

Minimum/General Experience: Ten years of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, performing supply management functions in an automated logistics management environment.

Functional Responsibilities: Duties may include providing technical and administrative direction for personnel performing supply management and logistics automation functions, and performing supply management functions in an automated logistics environment.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of specialized experience may substitute for the required bachelor's degree.

# Commercial Job Title: Logistics Management Specialist, S020

Minimum/General Experience: Five years of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, performing supply management functions in an automated logistics management environment.

Functional Responsibilities: Duties may include providing technical and administrative direction for personnel performing logistics automation functions, and performing supply management functions in an automated logistics environment.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of experience may substitute for the required bachelor's degree.

# Commercial Job Title: Senior Application Programmer , S022

Minimum/General Experience: Six years of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, knowledge of management information systems and ADP knowledge of management information systems and ADP systemconcepts, and experience as a programming team leader.

Functional Responsibilities: Duties may include designing, programming, documenting, implementing and maintaining software applications. This person may be responsible for supervising the work of more junior programmers and scheduling work. Knowledge of FORTRAN, COBOL, C, Fourth Generation Languages (4GL), CASE tools, systems programming, C++, Smalltalk, and other object oriented programming languages is highly desirable.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of experience may substitute for the required bachelor's degree.

# Commercial Job Title: Applications Programmer, S023

Minimum/General Experience: Three years of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, knowledge of management information systems and ADP knowledge of management information systems and ADP systemconcepts.

Functional Responsibilities: Duties may include designing, programming, documenting, implementing, and maintaining software applications. This person may be responsible for supervising the work of junior programmers. Knowledge of FORTRAN, COBOL, C, Fourth Generation Languages (4GL), CASE tools, systems programming, C++, Smalltalk, and other object oriented programming languages is highly desirable.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of experience may substitute for the required bachelor's degree.

# Commercial Job Title: Junior Applications Programmer, S024

Minimum/General Experience: One year of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, knowledge of management information systems and ADP knowledge of management information systems and ADP systemconcepts.

Functional Responsibilities: Duties may include designing, programming, documenting, implementing and maintaining software applications. Knowledge of FORTRAN, COBOL, C, Fourth Generation Languages (4GL), CASE tools, systems programming, C++, Smalltalk, and other object-oriented programming languages is highly desirable.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of experience may substitute for the required bachelor's degree.

# Commercial Job Title: Senior Systems Administrator, S025

Minimum/General Experience: This position requires a minimum of four years of experience during the past two years as a systems administrator. Specialized experience required includes: administration of UNIX or another open, systems-compliant, multi-user system. General experience required includes: administration of multi-user computer systems.

Functional Responsibilities: This person performs system installation and integration of computer operating systems oftware, network software, application software, computer hardware, and supporting network or telecommunications systems; investigates and resolves operational problems in conjunction with other engineering and technical personnel; and performs supervisory functions as required for junior administrators.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of experience may substitute for the required bachelor's degree.

# Commercial Job Title: Systems Administrator, S026

Minimum/General Experience: This position requires a minimum of two years of experience. Specialized experience required includes: administration of UNIX or another open, systems-compliant, multi-user system. General experience required includes: administration of multi-user computer systems.

Functional Responsibilities: This position performs system installation and integration of computer operating systemsoftware, network software, application software, computer hardware, and supporting network or telecommunications systems; and investigates and resolves operational problems in conjunction with other engineering and technical personnel.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of experience may substitute for the required bachelor's degree.

Commercial Job Title: Senior Data Base Management Specialist, S027

Minimum/General Experience: A minimum of eight years working in database management, with at least one of the last two years serving as a supervisor.

Functional Responsibilities: Responsible for directing, planning and coordinating data processing activities. Specifically, the senior database management specialist analyzes the data processing workload requirements and assigns, schedules, and reviews the work of the database management specialists.

Minimum Education: High schooldiploma.

Equivalencies: None.

# Commercial Job Title: Data Base Management Specialist, S028

Minimum/General Experience: Five years of direct experience working with and maintaining databases.

Functional Responsibilities: This person is responsible for performing data processing activities as assigned by the senior database management specialist. Duties include processing scheduled jobs, performing database maintenance functions, and producing reports as required.

Minimum Education: High schooldiploma.

Equivalencies: None.

# Commercial Job Title: Database Conversion Specialist, S029

Minimum/General Experience: Four years of experience (or equivalent combination of education and experience). Specialized experience required includes: program management, systemdesign, and systemanalysis. This person must have a high degree of technical proficiency in the design of database applications; must be knowledgeable of the operating interrelationships between the database and the organization's other systems; and must have experience with current operating systems oftware internals and data manipulation languages. General experience required include: working on large, complex database design projects. This position requires experience as a technical lead, providing guidance and direction to less experienced database administrators and other support personnel in the design and monitoring of database management systems.

Functional Responsibilities: This person specializes in the design and installation of database applications; ensures that there are appropriate linkages to existing databases and to other data processing systems and business applications; ensures that adequate recovery procedures are included in all database designs; develops and monitors procedures for updating data dictionaries; directs the training of user groups in the protocols involved in updating and accessing the database; monitors database transactions to ensure correct usage of the database; provides technical assistance to less experienced database analysts in the identification and resolution of complex database design and maintenance problems; and provides technical expertise on the database system to user and data processing area personnel.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of experience may substitute for the required bachelor's degree.

# Commercial Job Title: Computer Specialist (Operator), S031

Minimum/General Experience: Five years of experience. Relevant experience includes, but is not limited to, operating mainframe-, mini-, or client/server-based computer systems.

Functional Responsibilities: Working from operating instructions prepared by programmers, users, or operations managers, computer operators set controls on the computer and on peripheral devices required to run a particular job. Duties include performing daily computer operations activities, and operator level maintenance. Operators will monitor the computer while it is running and respond to any operating and computer messages. If an error message occurs, operators must locate and solve the problem or terminate the program.

Minimum Education: Requires an associate's degree.

Equivalencies: One additional year of experience may substitute for required associate degree.

# Commercial Job Title: Junior Computer Specialist (Operator), S032

Minimum/General Experience: Three years of experience in computer operations.

Functional Responsibilities: Working from operating instructions prepared by programmers, users, or operations managers, computer operators set controls on the computer and on peripheral devices required to run a particular job. Duties include performing daily computer operations activities, and operator level maintenance. Operators will monitor the computer while it is running, and respond to any operating and computer messages. If an error message occurs, operators must locate and solve the problem or terminate the program.

Minimum Education: High schooldiploma.

Equivalencies: None.

# Commercial Job Title: Senior Electronics Maintenance Technician, S033

Minimum/General Experience: Eight years of experience in computer repair.

Functional Responsibilities: Responsibilities include providing maintenance support for computers, scheduling preventive maintenance checks, supervising other technicians, and completing paperwork required in the course of maintaining computer equipment, such as warranty forms.

Minimum Education: Associate's degree in computer science or a related field.

Equivalencies: Two years of specialized experience in which computer maintenance and repair was the primary function.

# Commercial Job Title: Electronics Maintenance Technician, S034

Minimum/General Experience: Three years of experience in which computer repair was a primary function.

Functional Responsibilities: Provide maintenance support for computer systems to include diagnostics, parts replacement, and evacuation.

Minimum Education: An associate's degree in computer science or a related field.

Equivalencies: An equivalent combination of education and experience may substitute for either the education or experience requirement.

# Commercial Job Title: Junior Electronics Maintenance Technician, S035

Minimum/General Experience: This is an entry-level position requiring basic knowledge of computer repair and electronics.

Functional Responsibilities: This person provides maintenance support for computer systems to include diagnostics, parts replacement, and evacuation.

Minimum Education: High schooldiploma.

Equivalencies: None.

# Commercial Job Title: Help Desk Manager, S036

Minimum/General Experience: A minimum of six years in a customer assistance environment and at least two years supervisory experience.

Functional Responsibilities: Primary responsibilities are to supervise the daily operation of a customer assistance center; provide assistance to worldwide users of supported AIS; and maintaining the security and routing of user and customer assistance requests to the appropriate personnel. Additionally, this person is responsible for the submission of any required reports on user and customer problems.

Minimum Education: High schooldiploma.

Equivalencies: None.

# Commercial Job Title: Help Desk Specialist, S037

Minimum/General Experience: A minimum of three years experience in automated information systems (AIS). This person must be experienced in using office automation software for word processing, spreadsheets, and the preparation of presentations. This person must have a thorough knowledge of technical terminology and a working knowledge of the AIS being supported.

Functional Responsibilities: This person is responsible for receiving user and customer requests for assistance and routing them to the appropriate personnel for resolution

Minimum Education: High schooldiploma or equivalent.

Equivalencies: GED equates to high school diploma.

# Commercial Job Title: Senior Network Technician, S038

Minimum/General Experience: This position requires a minimum of six years of experience, of which at least four years must be specialized. Specialized experience includes: supervision of installation technicians, analysis, design and installation of local and wide area nets; and analysis and installation of communication systems. This person should be familiar with engineering documentation, network configuration and topologies, X.25, TCP/IP, Frame Relay, Bridges, and Routers. General experience includes increasing responsibilities in technical management.

Functional Responsibilities: This person is responsible for conducting site surveys, installing networks and/or adding new users to existing networks; updating and maintaining the hardware, as required; coordinating the work of the network technicians; and providing reports on the networks operation. This person may also be required to assist users when they encounter problems while using the network.

Minimum Education: High schooldiploma.

Equivalencies: A bachelor's degree may substitute for two years of experience. An associate's degree may substitute for one year of experience.

# Commercial Job Title: Network Technician, S039

Minimum/General Experience: Three years of experience with computer networks, including at least one year of installing and maintaining networks. Experience with LANs and WANs is essential.

Functional Responsibilities: Responsible for conducting site surveys, assessing and documenting current site network configuration and user requirements, installing networks and/or adding new users to existing networks; updating and maintaining the hardware, as required. This person may also be required to assist users when they encounter problems using the network.

Minimum Education: High schooldiploma.

Equivalencies: None.

# Commercial Job Title: Communications Network Manager, S041

Minimum/General Experience: A minimum of ten years of direct experience working with computer communications systems using modems, LANs, and routers to connect to e-mail, the internet, and other computers. At least one year as a supervisor during the past three years.

Functional Responsibilities: This person is responsible for evaluating, analyzing, and designating data communications standards, interface criteria, transmission path capabilities and requirements, types of modems required, communications security equipment requirements, and operating characteristics.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of specialized experience may be substituted for the required bachelor's degree.

# Commercial Job Title: Communications Specialist, S042

Minimum/General Experience: A minimum of five years of direct experience working with computer communications systems using modems, LANs, and routers to connect to e-mail, the internet, and other computers.

Functional Responsibilities: Duties will include setting up and maintaining computer communications and assisting in installing office networks.

Minimum Education: An associate's degree in computer science or a related field is required.

Equivalencies: An additional two years of specialized experience may substitute for the associate's degree.

#### Commercial Job Title: Senior Instructor, S043

Minimum/General Experience: Five years of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, writing and editing technical documents and knowledge of information systems.

Functional Responsibilities: This person's primary duties are to supervise the preparation of manuals, papers, and reports. The editor may also be responsible for editing the work of others. Other duties may include training subordinates and development of training course materials.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of specialized experience may substitute for the required bachelor's degree.

#### Commercial Job Title: Instructor, S044

Minimum/General Experience: Two years of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, writing and editing technical documents and knowledge of information systems.

Functional Responsibilities: Duties may include training and development preparation of user and technical documentation and training course materials.

Minimum Education: Requires a bachelor's degree.

Equivalencies: Two additional years of specialized experience may substitute for bachelor's degree.

#### Commercial Job Title: Technical Writer/Editor, S046

Minimum/General Experience: At least five years of specialized experience. Specialized experience required includes writing or editing technical documents using applicable Government and/or industry standards.

Functional Responsibilities: This person collects and analyzes applicable technical documentation; organizes material and writes descriptive copy according to established standards regarding order, clarity, brevity, style, and terminology; reviews published material and recommends revisions or changes in scope, format, content, methods of reproduction and binding; may select photographs, drawings, sketches, diagrams, and charts to illustrate material; may assist in laying out material for publication; uses automated tools, including computer terminal and word processing or desktop publishing software in performing assigned duties; and may coordinate the production and distribution of material.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of specialized experience may substitute for a bachelor's degree.

#### Commercial Job Title: Draftsman/Illustrator, S047

Minimum/General Experience: Minimum of five years experience as a draftsman/illustrator preparing graphic presentations of objects, facts, or ideas that require artistic ability. Must have demonstrated the ability to produce charts, maps, diagrams, posters, etc. using state-of-the-art graphics tools.

Functional Responsibilities: This person is responsible for the production of line drawings, exploded views of equipment, and similar kinds of drawings required in the preparation of manuals, briefings, and displays. This person may be responsible for determining the most effective type of graphics display to use in a particular situation.

Minimum Education: None.

Equivalencies: None.

# Commercial Job Title: Senior Software Engineer, S048

Minimum/General Experience: Ten years of experience (or equivalent combination of education and experience). Relevant experience includes, but is not limited to, use of programming languages and knowledge of database management systems, and software development management experience. This person must have extensive experience in planning, executing, and managing the integration of software systems.

Functional Responsibilities: Duties may include performing, leading, and coordinating activities in one or more of the following areas: requirements analysis, design analysis, design, programming, software integration, documentation, test and evaluation, and other technical tasks. This person is responsible for scheduling the workload of subordinates.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of specialized experience may substitute for the required bachelor's degree.

# Commercial Job Title: Executive Software Specialist, S049

Minimum/General Experience: At least requires eight years of experience in AIS. This person must have an extensive background in operating systems, relational database management systems, and software design and performance as it relates to increasing AIS effectiveness.

Functional Responsibilities: Primary responsibilities are the analysis and comparison of different equipment to software programs in order to determine potential effectiveness and to make recommendations on what are the most effective combinations.

Minimum Education: Requires a bachelor's degree.

Equivalencies: An additional two years of specialized experience may be substituted for the required bachelor's degree.

# Commercial Job Title: Senior Computer Security Systems Specialist, S050

Minimum/General Experience: At least ten years working in security of automated information systems with at least five years of specialized experience in security and a demonstrated proficiency in maintaining security records IAW accepted standards.

Functional Responsibilities: This person is responsible for ensuring that the security of automated information systems is maintained; analyzes and defines security requirements for multilevel security (MLS) issues; designs, develops, engineers, and implements solutions to MLS requirements. Duties include ensuring that only authorized users have access to the system; processing requests for access and issuing required log ins and passwords to authorized personnel, performing risk assessment, advising management on AIS security, and supervising the activities of other security personnel.

Minimum Education: Requires a bachelor's degree in computer science or a related field.

Equivalencies: An additional two years of specialized experience may substitute for the required bachelor's degree.

# Commercial Job Title: Computer Security Systems Specialist, S051

Minimum/General Experience: At least six years of working in security of automated information systems and a demonstrated proficiency in maintaining security records IAW accepted standards.

Functional Responsibilities: This person is responsible for ensuring that the security of automated information systems is maintained. Duties include ensuring that only authorized users have access to the system, processing requests for access, and issuing required log ins and passwords to authorized personnel.

Minimum Education: Requires a bachelor's degree in computer science or a related field.

Equivalencies: An additional two years of specialized experience may substitute the required bachelor's degree.

# Commercial Job Title: Junior Computer Security Systems Specialist, S052

Minimum/General Experience: At least three years of working with automated information systems and a familiarity with common security practices

Functional Responsibilities: This person is responsible for ensuring that the security of automated information systems is maintained. Duties include ensuring that only authorized users have access to the system, processing requests for access, and issuing required log ins and passwords to authorized personnel.

Minimum Education: High schooldiploma.

Equivalencies: None.

### Commercial Job Title: Principal Subject Matter Expert,

S053

Minimum/General Experience: This position requires a minimum of ten (10) years experience in information technology solutions and project management, of which at least seven(7) years must be specialized in one or more of the following areas—enterprise management, business process automation, enterprise messaging, networking solutions, information security and compliance management, incident response and computer forensics

Functional Responsibility: Leads consulting and incident response projects to deliver a total solution, applying best practices and methodologies. Align information technology with business requirements, and integrates, as appropriate, relevant COTS and custom technologies, to design and/or implement enterprise-grade solutions. Applies these solutions in complex or critical business and IT environments.

Minimum Education: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business or other related discipline or minimum of seven (7) years relevant specialized experience. Certain solutions may also require relevant industry or vendor certifications.

# Commercial Job Title: Subject Matter Expert, S054

Minimum/General Experience: This position requires a minimum of seven (7) years experience in information technology solutions and project management, of which at least five (5) years must be specialized in one or more of the following areas—enterprise management, business process automation, enterprise messaging, networking solutions, information security and compliance management, incident response and computer forensics

Functional Responsibility: Leads consulting and incident response projects to deliver a total solution, applying best practices and methodologies. Align information technology with business requirements, and integrates, as appropriate, relevant COTS and custom technologies, to design and/or implement enterprise-grade solutions. Applies these solutions in complex or critical business and IT environments.

Minimum Education: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business or other related discipline or minimum of five (5) years relevant specialized experience. Certain solutions may also require relevant industry or vendor certifications.

- 2. Maximum Order: \$1,000,000.00
- 3. Minimum Order: \$100.00
- 4. Geographic Coverage (delivery Area): Domestic only: 48 States and DC
- 5. Point(s) of production (city, county, and state or foreign country): Same as company address
- Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
- 7. Quantity discounts: None
- **8.** Prompt payment terms: 0.5%, 10 Days, Net 30 days
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes
- 10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as Contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. Payment address(es): Same as company address
- 15. Warranty provision.: Contractor's standard commercial warranty.
- 16. Export Packing Charges (if applicable): N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

- 18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
- 19. Terms and conditions of installation (if applicable): N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
- 21. List of service and distribution points (if applicable): N/A
- 22. List of participating dealers (if applicable): N/A
- 23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
- 25. Data Universal Numbering System (DUNS) number: 007102168
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

# GSA AWARDED LABOR CATEGORIES AND RATES Rates are inclusive of IFF Annual escalation is 2.4%

# Allen Corporation of America, Inc. Contractor Facility Rates - Rate Matrix

		Option Period 3					
Labor	Title	6/30/2014 -	6/30/2015 -	6/30/2016 -			
ID	Tide	6/29/2015	6/29/2016	6/29/2017	6/29/2018	6/29/2019	
001	Program Manager	\$138.19	\$140.26	\$142.36	\$144.50	\$146.67	
002	Project Manager	\$84.01	\$85.27	\$86.55	\$87.85	\$89.17	
003	Quality Assurance Manager	\$85.25	\$86.53	\$87.83	\$89.15	\$90.49	
004	Quality Assurance Specialist	\$74.21	\$75.32	\$76.45	\$77.60	\$78.76	
006	Administrative Specialist II	\$45.31	\$45.99	\$46.68	\$47.38	\$48.09	
8008	Word Processor III	\$41.30	\$41.92	\$42.55	\$43.19	\$43.84	
009	Word Processor II	\$36.84	\$37.39	\$37.95	\$38.52	\$39.10	
010	Word Processor I	\$31.51	\$31.98	\$32.46	\$32.95	\$33.44	
011	Senior Analyst	\$87.52	\$88.83	\$90.16	\$91.51	\$92.88	
012	Analyst	\$80.48	\$81.69	\$82.92	\$84.16	\$85.42	
013	Junior Analyst	\$58.90	\$59.78	\$60.68	\$61.59	\$62.51	
014	Sr. Information Engineer	\$88.18	\$89.50	\$90.84	\$92.20	\$93.58	
015	Information Engineer	\$78.12	\$79.29	\$80.48	\$81.69	\$82.92	
016	Sr. Computer Systems Analyst	\$106.89	\$108.49	\$110.12	\$111.77	\$113.45	
017				\$82.44	*		
	Computer Systems Analyst	\$80.02	\$81.22		\$83.68	\$84.94	
018	Jr. Computer Systems Analyst	\$68.68	\$69.71	\$70.76	\$71.82	\$72.90	
019	Sr. Logistics Management Specialist	\$96.56	\$98.01	\$99.48	\$100.97	\$102.48	
020	Logistics Management Specialist	\$64.78	\$65.75	\$66.74	\$67.74	\$68.76	
022	Sr. Applications Programmer	\$82.17	\$83.40	\$84.65	\$85.92	\$87.21	
023	Application Programmer	\$72.81	\$73.90	\$75.01	\$76.14	\$77.28	
024	Jr. Applications Programmer	\$54.21	\$55.02	\$55.85	\$56.69	\$57.54	
025	Sr. Systems Administrator	\$67.36	\$68.37	\$69.40	\$70.44	\$71.50	
026	Systems Administrator	\$57.58	\$58.44	\$59.32	\$60.21	\$61.11	
027	Sr. Database Management Specialist	\$87.10	\$88.41	\$89.74	\$91.09	\$92.46	
028	Database Management Specialist	\$70.84	\$71.90	\$72.98	\$74.07	\$75.18	
029	Data Conversion Specialist	\$63.55	\$64.50	\$65.47	\$66.45	\$67.45	
031	Computer Specialist (Oper.)	\$45.55	\$46.23	\$46.92	\$47.62	\$48.33	
032	Jr. Computer Specialist (Oper.)	\$39.99	\$40.59	\$41.20	\$41.82	\$42.45	
033	Sr. Electronics Maint. Technician	\$65.79	\$66.78	\$67.78	\$68.80	\$69.83	
034	Electronics Maint. Technician	\$54.00	\$54.81	\$55.63	\$56.46	\$57.31	
035	Jr. Electronics Maint. Technician	\$42.20	\$42.83	\$43.47	\$44.12	\$44.78	
036	Help Desk Manager	\$78.97 \$46.73	\$80.15 \$47.43	\$81.35 \$48.14	\$82.57 \$48.86	\$83.81 \$49.59	
037	Help Desk Specialist Sr. Network Technician	\$60.99	\$61.90	\$62.83	\$63.77	\$64.73	
038	Network Technician	\$50.29	\$51.04	\$51.81	\$52.59	\$53.38	
041	Communications Network Manager	\$91.48	\$92.85	\$94.24	\$95.65	\$97.08	
042	Communications Specialist	\$72.69	\$73.78	\$74.89	\$76.01	\$77.15	
043	Senior Instructor	\$91.14	\$92.51	\$93.90	\$95.31	\$96.74	
044	Instructor	\$52.49	\$53.28	\$54.08	\$54.89	\$55.71	
046	Technical Writer/Editor	\$54.95	\$55.77	\$56.61	\$57.46	\$58.32	
047	Draftsman/Illustrator	\$48.95	\$49.68	\$50.43	\$51.19	\$51.96	
048	Sr. Software Engineer	\$96.80	\$98.25	\$99.72	\$101.22	\$102.74	
049	Executive Software Specialist	\$81.21	\$82.43	\$83.67	\$84.93	\$86.20	
050	Sr. Computer Security Sys. Specialist	\$98.69	\$100.17	\$101.67	\$103.20	\$104.75	
051	Computer Security Sys. Specialist	\$94.21	\$95.62	\$97.05	\$98.51	\$99.99	
052	Jr. Computer Security Specialist	\$40.16	\$40.76	\$41.37	\$41.99	\$42.62	
053 **	Principal SME	\$199.77	\$202.77	\$205.81	\$208.90	\$212.03	
054 **	SME	\$156.68	\$159.03	\$161.42	\$163.84	\$166.30	

<sup>\*\*</sup> Rates are based on Market Rates inclusive of a 5% discount without restriction on commital hours

# Allen Corporation of America, Inc. Government Facility Rates - Rate Matrix

		Option Period 3					
Labor		6/30/2014 - 6/30/2015 - 6/30/2016 - 6/30/2017 - 6/30/2018 -					
ID	Title	6/29/2015	6/29/2016	6/29/2017	6/29/2018	6/29/2019	
S001	Program Manager	\$109.90	\$111.55	\$113.22	\$114.92	\$116.64	
3002	Project Manager	\$66.49	\$67.48	\$68.49	\$69.52	\$70.56	
3003	Quality Assurance Manager	\$67.48	\$68.49	\$69.52	\$70.56	\$71.62	
3004	Quality Assurance Specialist	\$58.63	\$59.51	\$60.40	\$61.31	\$62.23	
3006	Administrative Specialist II	\$35.47	\$36.01	\$36.55	\$37.10	\$37.66	
8008	Word Processor III	\$32.26	\$32.75	\$33.24	\$33.74	\$34.25	
3009	Word Processor II	\$28.69	\$29.12	\$29.56	\$30.00	\$30.45	
3010	Word Processor I	\$24.42	\$24.78	\$25.15	\$25.53	\$25.91	
3011	Senior Analyst	\$69.30	\$70.34	\$71.40	\$72.47	\$73.56	
012	Analyst	\$63.66	\$64.61	\$65.58	\$66.56	\$67.56	
013	Junior Analyst	\$46.37	\$47.06	\$47.77	\$48.49	\$49.22	
014	Sr. Information Engineer	\$69.83	\$70.88	\$71.94	\$73.02	\$74.12	
015	Information Engineer	\$61.77	\$62.69	\$63.63	\$64.58	\$65.55	
016	Sr. Computer Systems Analyst	\$84.82	\$86.09	\$87.38	\$88.69	\$90.02	
017	Computer Systems Analyst	\$63.29	\$64.24	\$65.20	\$66.18	\$67.17	
018	Jr. Computer Systems Analyst	\$54.20	\$55.02	\$55.85	\$56.69	\$57.54	
019	Sr. Logistics Management Specialist	\$76.54	\$77.69	\$78.86	\$80.04	\$81.24	
020	Logistics Management Specialist	\$51.08	\$51.84	\$52.62	\$53.41	\$54.21	
022	Sr. Applications Programmer	\$65.01	\$65.99	\$66.98	\$67.98	\$69.00	
023	Application Programmer	\$57.51	\$58.37	\$59.25	\$60.14	\$61.04	
024	Jr. Applications Programmer	\$42.61	\$43.25	\$43.90	\$44.56	\$45.23	
025	Sr. Systems Administrator	\$53.14	\$53.94	\$54.75	\$55.57	\$56.40	
026	Systems Administrator	\$45.31	\$45.99	\$46.68	\$47.38	\$48.09	
027	Sr. Database Management Specialist	\$68.96	\$70.00	\$71.05	\$72.12	\$73.20	
028	Database Management Specialist	\$55.93	\$56.77	\$57.62	\$58.48	\$59.36	
029	Data Conversion Specialist	\$50.09	\$50.84	\$51.60	\$52.37	\$53.16	
3031	Computer Specialist (Oper.)	\$35.67	\$36.20	\$36.74	\$37.29	\$37.85	
3032	Jr. Computer Specialist (Oper.)	\$31.21	\$31.68	\$32.16	\$32.64	\$33.13	
033	Sr. Electronics Maint. Technician	\$51.89	\$52.66	\$53.45	\$54.25	\$55.06	
3034	Electronics Maint. Technician	\$42.44	\$43.08	\$43.73	\$44.39	\$45.06	
035	Jr. Electronics Maint. Technician	\$32.98	\$33.48	\$33.98	\$34.49	\$35.01	
036	Help Desk Manager	\$62.45	\$63.38	\$64.33	\$65.29	\$66.27	
037	Help Desk Specialist	\$36.61	\$37.16	\$37.72	\$38.29	\$38.86	
3038	Sr. Network Technician	\$48.04	\$48.76	\$49.49	\$50.23	\$50.98	
039	Network Technician	\$39.47	\$40.06	\$40.66	\$41.27	\$41.89	
041	Communications Network Manager	\$64.01	\$64.97	\$65.94	\$66.93	\$67.93	
042	Communications Specialist	\$57.42	\$58.28	\$59.15	\$60.04	\$60.94	
043	Senior Instructor	\$72.20	\$73.28	\$74.38	\$75.50	\$76.63	
044	Instructor	\$41.23	\$41.85	\$42.48	\$43.12	\$43.77	
046	Technical Writer/Editor	\$43.20	\$43.85	\$44.51	\$45.18	\$45.86	
047	Draftsman/Illustrator	\$38.39	\$38.97	\$39.55	\$40.14	\$40.74	
048	Sr. Software Engineer	\$76.74	\$77.89	\$79.06	\$80.25	\$81.45	
3049	Executive Software Specialist	\$64.24	\$65.21	\$66.19	\$67.18	\$68.19	
3050	Sr. Computer Security Sys. Specialist	\$78.25	\$79.42	\$80.61	\$81.82	\$83.05	
3051	Computer Security Sys. Specialist	\$74.66	\$75.78	\$76.92	\$78.07	\$79.24	
052	Jr. Computer Security Specialist	\$31.35	\$31.82	\$32.30	\$32.78	\$33.27	
3053 **	Principal SME	\$199.77	\$202.77	\$205.81	\$208.90	\$212.03	
3054 **	SME	\$156.68	\$159.03	\$161.42	\$163.84	\$166.30	

<sup>\*\*</sup> Rates are based on Market Rates inclusive of a 5% discount without restriction on commital hours

Allen Corporation of America, Inc. certifies that none of the skill categories proposed, and/or those that will become part of this GSA Schedule contract, are subject to the "Services Contract Act of 1965 (41 U.S.C 351-357) as amended. Allen Corporation of America, Inc., understands that it will fully be liable and responsible for wages and fringe benefits payments should the Department of Labor make the determination that the Service Contract Act of 1965, as amended, did in fact apply, and Allen Corporation of America, Inc., did not provide the required amount of wages and fringe benefits due its employee(s).

# TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.